

Request For Quotation

To Messer's :

RFQ Number: EA/03-84-2026

RFQ Date: 28/September/2026

Attention :

RFQ Deadline: 07/October/2026



Etisalat Afghanistan invites quotes for procurement of IT Equipment, the Quotation to be submitted by email, and email subject mentioning clearly. **The RFQ No. and name of tender.**

S. No	Item Description	Unit	Quantity	Incoterm: DDP		Remarks
				Unit Price AFN/USD	Total Price AFN/USD	
1	IT Equipment (100-Inch 4K Interactive Conference Room Collaboration Display) Supply and Installation - Detailed specifications and Scope of Work as per attachment	Nos	1			

Total Cost =====

1- Instructions to Bidders :-

- i) Price shall be quoted in **Afghani/USD currency** only .
- ii) Price Shall be final and valid for 60 days from the date of submission of Quotes
- iii) The prices shall be inclusive of Afghanistan Government's taxes as stated below:
 - a) For delivery of Goods and Service: 2% WHT tax is for registered firms/local companies with Trade License and 7% for non registered firms/International Companies.
 - iv) Bidders should submit their hardcopy of quotation to Etisalat Reception desk, Main office and via email to snabizada@eand.af and it is better to be sent at the last day of the deadline.
 - v) Vendors are free to submit their quotations in any format, However the Pricing sheet shall remain as is , The instructions shall be signed and attached to proposal
 - vi) Etisalat Afghanistan will apply penalty on delay beyond the delivery date as per its rules i.e. **1% of the total value of PO per week for first week and 2% for second week, maximum up to 10% value of PO.**

2- Vendor Eligibility Terms & Conditions & Requirements

- i) Certificate Or Letter of Authorized reseller to be attached with Quotation, **if available**
- ii) Technology/ Technical/ ICT Services Sector/Operation Type Valid Business License (AISA or MOCI), **if applicable**

3- Payment Terms

- i) 100% after delivery of Goods and/or Services
- ii) No advance Payment shall be allowed unless the vendor can provide Bank Guarantee for the advance amount.

4- Warranty

Warranty duration is

5- Delivery

Delivery of goods and services shall be withinWeeks from the date of issue of PO/LoA

6- Delay in Delivery

For Late delivery , EA will deduct Penalty from the invoice

7- Bidder Registration

Bidder should be registered with Etisalat Afghanistan in Vendor Registration List. If any interested bidder is not registered, first they should register their company before tender deadline and submission of bid. Bidder offer will not be considered without registration process.

I/We have read the instructions and all the above mentioned conditions and accept these . Prices are mentioned in the table of prices .

Signature :.....

Name And Position of signing person

Firm/Supplier Name:

(Stamp of company)

NOTE:

- 1 -Vendor quotations will not be accepted unless all requested information has been provided and the quotation is signed & stamped.

Note	All items supplied must be new, genuine, and original. Counterfeit, copied, refurbished, used, repaired, or damaged items will be rejected immediately. The bidder shall submit a valid and updated Business License and a Corporate Bank Account in the registered name of the company as part of the bid submission. Cash payments and payments to personal/individual bank accounts will not be accepted. Payments will only be made to the bidder's verified corporate bank account registered under the company's legal name.
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REQUEST FOR PROPOSAL (RFP)

100-Inch 4K Interactive Conference Room Collaboration Display

Integrated Video Conferencing | AI Camera | Microphone Array | Wireless Sharing | Interactive Whiteboard | BYOM

Purpose: Procurement, supply, installation, configuration, integration, testing, training, and warranty support for a complete all-in-one interactive meeting-room collaboration solution.

Room / Installation Parameter	Requirement
Conference room width	7.50 meters
Conference room length	9.50 meters
Conference table capacity	16 chairs
Required display size	100 inches
Complete wall height available for screen	2.60 meters
Wall width available for screen	2.80 meters
Mounting	Suitable manufacturer-approved Floor stand suitable mounting solution compatible with the proposed 100-inch display, including all required accessories; vendor to verify fit and stability during site survey.

1. Scope of Work

- Supply one complete, latest-generation 100-inch class interactive collaboration display solution with integrated camera(s), microphones, speakers, touch/whiteboard capability, wireless presentation, meeting control and all accessories required for production use.
- Perform pre-installation site survey; validate room geometry, viewing distance, wall/stand loading, cable routes, power, network connectivity, camera field of view and acoustic suitability.
- Install, configure and commission the solution; integrate it with Microsoft Teams and enable use with other mainstream meeting platforms such as Zoom, Cisco Webex and Google Meet through supported native applications and/or BYOM mode.
- Provide user/admin training, as-built documentation, configuration backup, warranty details, support contacts and acceptance test results.

2. Mandatory Technical and Functional Requirements

#	Category	Minimum Requirement	Status	Vendor Response (Comply / Not Comply)
1	Display	100-inch 4K UHD resolution (minimum 98-inch acceptable only if vendor clearly states actual diagonal size); commercial/professional interactive flat panel; 16:9 aspect ratio.	Mandatory	
2	Touch / Whiteboard	Multi-touch interactive display, Built-in digital whiteboard with finger and active/passive pen support; Intelligent writing low-latency writing; annotation over shared content; eraser and palm-rejection functions where supported.	Mandatory	
3	Camera	Integrated dual AI camera system: wide-angle camera plus telephoto/close-up camera, or equivalent multi-camera architecture that provides room coverage and high-quality speaker close-up.	Mandatory	
4	Camera	AI active-speaker tracking: system automatically detects the active speaker, focuses/frames that participant, and automatically transitions to a new participant when the active speaker changes.	Mandatory	
5	Audio	Integrated microphone array with minimum 24 microphones (or demonstrably equivalent/better pickup architecture). Vendor to state pickup distance and coverage.	Mandatory	
6	Audio	AI-based noise reduction/noise suppression, acoustic echo cancellation (AEC), automatic gain control (AGC), dereverberation where available, and full-duplex conferencing.	Mandatory	
7	Audio	Integrated speakers suitable for a 7.5 m x 9.5 m / 16-seat conference room. Vendor to state speaker quantity, rated output power and frequency response.	Mandatory	
8	Meetings	Compatible with Microsoft Teams and Support Zoom, Cisco Webex and Google Meet and other commonly used meeting applications,	Mandatory	
9	BYOM	Bring Your Own Meeting support: a user laptop shall be able to use the room display, camera, microphones and speakers for meetings. Single-cable USB-C connectivity is preferred; vendor to state required cable(s), dongles or software.	Mandatory	
10	Wireless Sharing	Wireless screen/content sharing from Windows, macOS, iOS and Android. Support secure enterprise wireless presentation; vendor to state protocols, maximum resolution/frame rate, simultaneous presenters and whether a dongle/app is required.	Mandatory	
11	Wired Sharing	HDMI input and USB-C input supporting presentation; USB-C should support video, touch-back and USB peripheral access where available. Vendor to state power-delivery wattage if supported.	Mandatory	
12	Controller	Dedicated meeting-room touch controller/control panel included, suitable for table placement, supporting meeting join/control, camera/audio controls and content sharing as applicable.	Mandatory	
13	Connectivity	Ethernet, enterprise Wi-Fi 6 / 7 , Bluetooth, HDMI input/output as applicable, USB-A, USB-C, and required control/peripheral interfaces. Vendor to provide full I/O list.	Mandatory	
14	Management	Centralized remote device monitoring/management, health status, firmware/app update capability, logs and basic diagnostics. Vendor to state whether licenses/subscriptions are required.	Mandatory	
15	Installation	Supply all required mounting hardware, brackets/stand, cables, adapters, cable-management materials, power accessories and any interface device necessary for a complete installation.	Mandatory	
16	Stand / Safety	Stand or mount must be manufacturer-approved for the proposed 100-inch display, rated above the display weight, stable and suitable for the room. Vendor shall state dimensions, weight rating, VESA compatibility and anchoring requirements.	Mandatory	
17	Warranty	Minimum 3-year manufacturer warranty and local/authorized support; 5-year warranty option to be quoted separately. Vendor to state SLA, response time, replacement/repair process and spare-parts availability.	Mandatory	

#	Category	Minimum Requirement	Status	Vendor Response (Comply / Not Comply)
18	Services	Installation, configuration, integration, testing, user/admin training and handover documentation included.	Mandatory	

3. Vendor Hardware Specification Schedule (To Be Completed by Bidder)

Specification Item	Minimum / Reference Requirement	Vendor Offered Specification
Manufacturer / Brand		
Exact model / part number		
Product launch / generation / release year		
Product lifecycle / end-of-support date		
Display diagonal size		
Panel technology		
Native resolution / refresh rate	Minimum 3840 x 2160 @ 60 Hz	
Brightness / contrast ratio		
Viewing angle		
Touch technology / touch points		
Pen/stylus included (qty/type)		
Processor / SoC		
CPU cores / architecture		
GPU / AI/NPU engine		
RAM / Memory		
Internal storage		
Operating system / version		
Camera architecture	Dual AI camera (wide + telephoto) or equivalent	
Camera resolution(s)		
Optical / digital zoom		
AI camera modes	Active speaker + auto/group framing required	
Microphone array	Support Minimum 24 microphones or equivalent/better	
Microphone pickup distance		
Audio processing	AEC, AGC, AI noise suppression required	

Specification Item	Minimum / Reference Requirement	Vendor Offered Specification
Built-in speakers (qty/power)		
Wireless sharing methods		
BYOM method / cable requirements		
USB-C functions / PD wattage		
HDMI inputs / outputs		
USB ports		
Ethernet / Wi-Fi / Bluetooth		
Dedicated controller model / screen size		
Display dimensions (W x H x D)		
Display net weight		
Power consumption / standby		
Included accessories		
Warranty offered		

4. Software, Licensing and Subscription Schedule

Item	Vendor Response
All included software/firmware and versions	
Any recurring license/subscription required	
Microsoft Teams Rooms license requirement (if applicable)	
Wireless sharing license/subscription	
Device management license/subscription	
AI camera/audio feature license/subscription	
Warranty/support subscription	
Features that stop working if subscription expires	

5. Implementation and Acceptance

- Bidder shall conduct a site survey before final installation and confirm that the proposed display and mount/stand physically fit the available 2.80 m wall width and 2.60 m wall height.
- All cabling shall be neat, labeled, concealed/managed where practical, and delivered as part of a complete working solution.

- The solution shall be configured using current stable firmware/software available at commissioning, subject to compatibility and support requirements.
- Final acceptance is conditional on successful end-to-end demonstration in the actual conference room, including Microsoft Teams, Zoom/BYOM and others, camera speaker tracking, microphone pickup, audio playback, touch/whiteboard and screen sharing.

6. Commercial Response

Line Item	Qty	Unit Price	Total Price	Warranty	Delivery Lead Time
Complete 100-inch interactive collaboration display solution	1				
Dedicated meeting controller	1				
Approved stand / mounting solution	1				
Installation, configuration and testing	1 Lot				
Training and documentation	1 Lot				
Optional 5-year warranty / support	1				
Any mandatory licenses/subscriptions (state term)	As required				